

# Capital Markets Advisors, LLC

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## TERM SHEET

<b>ISSUER:</b>	Village of Fishkill (the "Village") Dutchess County, New York
<b>ISSUE:</b>	\$657,500* Bond Anticipation Renewal Notes, 2019 Series A (the "Notes")
<b>SALE DATE:</b>	January 15, 2019 (11:00 a.m.)
<b>DATE OF ISSUE:</b>	January 24, 2019
<b>DATE OF MATURITY:</b>	January 24, 2020
<b>DELIVERY:</b>	Delivery of the Notes will be in Village of Fishkill, New York, or through the facilities of the Depository Trust Company ("DTC") on or about January 24, 2019 or as otherwise mutually agreed upon by the Village and the purchaser.
<b>CALL FEATURE:</b>	The Notes will not be subject to optional redemption prior to maturity.
<b>LEGAL OPINION:</b>	Provided by Norton Rose Fulbright US LLP
<b>NATURE OF OBLIGATION:</b>	The Notes are general obligations of the Village and the faith and credit of the Village shall be pledged for payment of the principal of and interest on the Notes. All the taxable real property in the Village will be subject to the levy of ad valorem taxes, subject to certain statutory limitations imposed by Chapter 97 of the Laws of 2011, sufficient to pay the principal of and interest on the Notes.
<b>FORM:</b>	<p>The Note will be issued in registered form. The Note may be either registered to the purchaser or registered in the name of Cede &amp; Co., as nominee for DTC as a book-entry note.</p> <p>A single Note certificate shall be delivered to the purchaser of the note requested as registered to the purchaser, and each note certificate shall bear a single rate of interest and shall be in a denomination of equal to the aggregate amount awarded to such purchaser at such interest rate. Principal of and interest on such Note will be payable in lawful money of the United States of America (Federal Funds) at such bank or trust company located and authorized to do business in the State of New York as may be selected by the successful bidder.</p> <p>If the Note is issued as book-entry only-note registered to Cede &amp; Co., DTC will act as securities depository for the Note and owners will not receive certificates representing their interest in the Note. <b>Individual purchases</b></p>

\* The par amount of the Notes awarded may, at the option of the Village, be reduced by an amount up to the amount of premium bid for the Notes, so that the proceeds of the Notes received by the Village do not exceed the amount necessary for the public purposes of the Village.

**may be made in minimum denominations of \$5,000, or integral multiples thereof.** A single note certificate will be issued for those Notes bearing the same rate of interest and CUSIP number in the aggregate principal amount awarded to such purchaser at such interest rate. Principal of and interest on said Notes will be paid in Federal Funds by the Village to the registered owner, which will in turn remit such principal and interest to its participants for subsequent distribution to the beneficial owners of the Notes as described herein.

CUSIP identification numbers will be printed on the book-entry only notes if Bond Counsel is provided with such number(s) by the close of business on the Sale Date of the Notes, but neither the failure to print such number on any Note nor any error with respect thereto shall constitute cause for a failure or refusal by the purchaser thereof to accept delivery and pay for the Notes in accordance with the terms hereof. All expenses in relation to the printing of CUSIP numbers on the Notes shall be paid for by the Village Treasurer; provided, however, that the CUSIP Service Bureau charge for the assignment of said numbers shall be the responsibility of and shall be paid for by the purchaser. For those Notes issued in registered form, the Village will act as Fiscal Agent for the Notes. Fiscal agent fees, if any, will be paid by the purchaser. The Village's contact information is as follows: Daniel Borchert, Treasurer, 1095 Main Street, Fishkill, New York, 12524, (845) 897-4430 x. 102, e-mail: [dan@vofishkill.com](mailto:dan@vofishkill.com).

**REOFFERING AND ISSUE PRICE:** Prior to the sale of the Notes, the Village shall provide, upon reasonable request by any potential bidder, any public information in the Village's possession relevant to the decision to invest in the Notes. Purchasers are advised that, because no Official Statement has been prepared by the Village in connection with the issuance of the Notes, the Notes should be bid for only by bidders who are i) qualified, by reason of their experience, expertise and resources, to evaluate the decision to purchase the Notes and ii) able to bear the risk of a loss of their investment or a decline in value of the Notes. If the Notes are reoffered by the Purchaser, the Purchaser shall comply with all New York State and Federal securities laws and regulations and rules of the Municipal Securities Rulemaking Board. The Village will not undertake any continuing disclosure responsibilities with respect to the Notes.

Simultaneously with or before delivery of the Notes, the successful bidder shall furnish to the Village a certificate in form satisfactory to Bond Counsel containing information sufficient to enable the Village to determine the "issue price" of the Notes as defined for purposes of section 148 of the Internal Revenue Code of 1986, as amended.

(a) The winning bidder shall assist the Village in establishing the issue price of the Notes and shall execute and deliver to the Village by closing an "issue price" certificate setting forth among other things the reasonably expected initial offering price of the Notes to the public, together with the supporting pricing wires or equivalent communications. The form of such issue price certificate is available by contacting Bond Counsel or the Village's municipal advisor, Capital Markets Advisors, LLC. All actions to be taken by the Village under this Term Sheet to establish the issue price of the Notes may be taken on behalf of the Village by the Village's municipal advisor identified herein, and any notice or report to be provided to the Village may be provided to the Village's municipal advisor.

(b) The Village intends that the provisions of Treasury Regulation Section 1.148-1(f)(3)(i) (defining “competitive sale” for purposes of establishing the issue price of the Notes) will apply to the initial sale of the Notes (the “competitive sale requirements”) because:

- (1) the Village shall disseminate this Notice of Sale to potential underwriters in a manner that is reasonably designed to reach potential underwriters;
- (2) all bidders shall have an equal opportunity to bid;
- (3) the Village may receive bids from at least three underwriters of municipal obligations who have established industry reputations for underwriting new issuances of municipal obligations; and
- (4) the Village anticipates awarding the sale of the Notes to the bidder who submits a firm offer to purchase the Notes at the highest price (or lowest interest cost), as set forth in this Notice of Sale.

Any bid submitted pursuant to this Notice of Sale shall be considered a firm offer for the purchase of the Notes, as specified in the bid.

(c) If the competitive sale requirements are not satisfied, the Village shall so advise the winning bidder. In such event, unless the winning bidder is purchasing for its own account and not for resale, the Village intends to treat the initial offering price to the public as of the sale date of each maturity of the Notes as the issue price of that maturity (the “hold-the-offering-price rule”). The Village shall promptly advise the winning bidder, at or before the time of award of the Notes, if the competitive sale requirements were not satisfied, in which case the hold-the-offering-price rule shall apply to the Notes. Bids will not be subject to cancellation by the winning bidder if the competitive sale requirements are not satisfied and the hold-the-offering-price rule applies. If the winning bidder is purchasing the Notes for its own account and not for resale, then, whether or not the competitive sale requirements are met, the issue price certificate will recite such facts and identify the price or prices at which the purchase of the Notes was made.

(d) By submitting a bid, the winning bidder shall, unless it is purchasing all of the Notes for its own account and not for resale, (i) confirm that the underwriters have offered or will offer the Notes to the public on or before the date of award at the offering price or prices (the “initial offering price”), or at the corresponding yield or yields, set forth in the bid submitted by the winning bidder and (ii) agree, on behalf of the underwriters participating in the purchase of the Notes, that the underwriters will neither offer nor sell unsold Notes of any maturity to which the hold-the-offering-price rule applies to any person at a price that is higher than the initial offering price to the public during the period starting on the sale date and ending on the earlier of the following:

- (1) the close of the fifth (5th) business day after the sale date; or

- (2) the date on which the underwriters have sold at least 10% of that maturity of the Notes to the public at a price that is no higher than the initial offering price to the public.

The winning bidder shall promptly advise the Village when the underwriters have sold 10% of that maturity of the Notes to the public at a price that is no higher than the initial offering price to the public, if that occurs prior to the close of the fifth (5th) business day after the sale date.

(e) The Village acknowledges that, in making the representation set forth above, the winning bidder may rely on (i) the agreement of each underwriter to comply with the hold-the-offering-price rule, as set forth in an agreement among underwriters and the related pricing wires, (ii) if a selling group has been created in connection with the initial sale of the Notes to the public, the agreement of each dealer who is a member of the selling group to comply with the hold-the-offering-price rule, as set forth in a selling group agreement and the related pricing wires, and (iii) if an underwriter is a party to a retail distribution agreement that was employed in connection with the initial sale of the Notes to the public, the agreement of each broker-dealer that is a party to such agreement to comply with the hold-the-offering-price rule, as set forth in the retail distribution agreement and the related pricing wires.

(f) By submitting a bid, each bidder confirms that: (i) any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the bidder is a party) relating to the initial sale of the Notes to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group, and each broker-dealer that is a party to such retail distribution agreement, as applicable, to (A) report the prices at which it sells to the public the unsold Notes of each maturity allotted to it until it is notified by the winning bidder that either the 10% test has been satisfied as to the Notes of that maturity or all Notes of that maturity have been sold to the public and (B) to comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the winning bidder and as set forth in the related pricing wires; (ii) any agreement among underwriters relating to the initial sale of the Notes to the public, together with the related pricing wires, contains or will contain language obligating each underwriter that is a party to a retail distribution agreement to be employed in connection with the initial sale of the Notes to the public to require each broker-dealer that is a party to such retail distribution agreement to (A) report the prices at which it sells to the public the unsold Notes of each maturity allotted to it until it is notified by the winning bidder or such underwriter that either the 10% test has been satisfied as to the Notes of that maturity or all Notes of that maturity have been sold to the public and (B) comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the winning bidder or such underwriter and as set forth in the related pricing wires; and (iii) either (A) it is purchasing all of the Notes for its own account and without any present intention to sell, reoffer or otherwise dispose of the Notes or (B) it has an established industry reputation for underwriting new issuances of municipal bonds.

(g) Sales of any Notes to any person that is a related party to an underwriter shall not constitute sales to the public for purposes of this Term Sheet. Further, for purposes of this section of the Term Sheet:

- (1) “maturity” means Notes with the same credit and payment terms; Notes with different maturity dates, or Notes with the same maturity date but different stated interest rates, are treated as separate maturities,
- (2) “public” means any person other than an underwriter or a related party,
- (3) “underwriter” means (A) any person that agrees pursuant to a written contract with the Village (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Notes to the public and (B) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (A) to participate in the initial sale of the Notes to the public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Notes to the public),
- (4) a purchaser of any of the Notes is a “related party” to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (i) more than 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (ii) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (iii) more than 50% common ownership of the value of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and
- (5) “sale date” means the date that the Notes are awarded by the Village to the winning bidder.

**TAX EXEMPT STATUS:**

THE NOTES WILL BE DESIGNATED AS QUALIFIED TAX-EXEMPT OBLIGATIONS PURSUANT TO SECTION 265(B)(3) OF THE INTERNAL REVENUE CODE OF 1986, AS AMENDED.

**AUTHORITY FOR AND PURPOSE OF ISSUE:**

The Notes shall be issued pursuant to the Constitution and the Laws of the State and a bond resolution duly adopted by the Village’s Board of Trustees on January 23, 2013. The proceeds from the sale of the Notes, together with \$197,500 of funds on hand, will be used to redeem \$855,000 Bond Anticipation Renewal Notes, 2018 Series A, which was originally issued on January 30, 2015, to pay the cost of Route 9 water line improvements.

**BIDDING REQUIREMENTS:**

Bids must be made for all of the Notes and must state in a multiple of one-hundredth or one-eighth of 1% a single rate or rates of interest per annum which such Notes shall bear. The Notes will be awarded and sold to the bidder complying with the terms of sale and offering to purchase the Notes at the lowest net interest cost, and if two or more such bidders offer the same lowest net interest cost, then to one of said bidders selected by the Village by lot from among all said bidders.

The right is reserved to reject any or all bids and any bid not complying with the terms of this notice will be rejected. Conditional bids will not be accepted.

**OFFICIAL STATEMENT:** The Village has not prepared an Official Statement in connection with the sale of the Notes.

The Village's most recent official statement is dated September 1, 2016 and was prepared in connection with the issuance of \$2,455,000 Public Improvement (Serial) Bonds, 2016. A copy of that Official Statement is available upon request to Capital Markets Advisors, LLC, the Village's Municipal Advisor, at (845) 227-8678.

**FINANCIAL STATEMENTS:** The most recent audit of the Village can be accessed on the Electronic Municipal Market Access ("EMMA") system of the Municipal Securities Rulemaking Board ("MSRB") or upon request to Capital Markets Advisors, LLC, the Village's Municipal Advisor, at (845) 227-8678.

**BOND RATING:** The Notes are not rated. The Village's outstanding uninsured bond debt is rated "A2" by Moody's Investors Service ("Moody's").

**ISSUER CONTACT:** Village of Fishkill  
1095 Main Street  
Fishkill, NY 12524  
Attn: Mr. Daniel Borchert, Treasurer  
Phone: (845) 897-4430 x. 12  
E-mail: [dan@vofishkill.com](mailto:dan@vofishkill.com)

**MUNICIPAL ADVISOR:** Capital Markets Advisors, LLC  
822 Route 82, Suite 310  
Hopewell Junction, New York 12533  
Attn: Ms. Beth A. Ferguson, Senior Vice President  
Phone: (845) 227-8678  
E-mail: [bferguson@capmark.org](mailto:bferguson@capmark.org)

**BOND COUNSEL:** Norton Rose Fulbright US LLP  
1301 Avenue of the Americas  
New York, New York 10019-6022  
Attn: Mr. Randolph J. Mayer  
Phone: (212) 318-3383  
E-mail: [Randolph.mayer@nortonrosefulbright.com](mailto:Randolph.mayer@nortonrosefulbright.com)

Dated: January 8, 2019

PROPOSAL FOR NOTES

January 15, 2019

Daniel Borchert  
Treasurer and Chief Fiscal Officer  
Village of Fishkill  
c/o Capital Markets Advisors, LLC  
822 Route 82, Suite 310  
Hopewell Junction, New York 12533

TELEPHONE: (845) 227-8678

FACSIMILE: (845) 227-6154

VILLAGE OF FISHKILL  
DUTCHESS COUNTY, NEW YORK

\$657,500  
BOND ANTICIPATION RENEWAL NOTES, 2019 SERIES A  
(the "Notes")

DATED: January 24, 2019

MATURITY DATE: January 24, 2020

	Amount	Interest Rate	Premium	Net Interest Cost*	Reoffering Price (if any)
<b>Bid</b>	\$657,500	%	\$	%	

\*The computation of the net interest cost is made as provided in the above-mentioned Term Sheet, but does not constitute any part of the foregoing Proposal for the purchase of the Notes therein described.

Form of Note: Book-Entry-Only or Registered to Purchaser  
(circle one)

**Issue Price:**

**Please check one of the following:**

\_\_\_\_\_ We are purchasing the Notes for our own account, and have no present intention to sell, reoffer or otherwise dispose of the Notes.

\_\_\_\_\_ We are purchasing the Notes for the purpose of reoffering all of them to the public, as defined in the Term Sheet.

Signature: \_\_\_\_\_

Name of Bidder: \_\_\_\_\_

Company: \_\_\_\_\_

Address of Bidder: \_\_\_\_\_

Tel. (Area Code): \_\_\_\_\_ Fax (Area Code): \_\_\_\_\_