

DRAFT TERM SHEET

ISSUER: City of Syracuse, Onondaga County, New York (the “City”)

ISSUE: \$23,664,000 Revenue Anticipation Notes, 2020A (School District Purpose) (the “Notes”)

PRICING DATE: March 31, 2020

DATE OF ISSUE: April 15, 2020

DATE OF MATURITY: July 31, 2020

COUPON RATE: 1.770%

DENOMINATION: One note will be prepared for portfolio purposes and delivered to JP Morgan Chase Bank, N.A., Syracuse, New York at a local closing.

DELIVERY: At a mutually agreeable location, on April 15, 2020.

LEGAL OPINION: Opinion of Trespasz & Marquardt, LLP, Bond Counsel, will be provided at closing.

CALL FEATURE: Non-callable

FORM: Registered in the name of the purchaser, JP Morgan Chase Bank, N.A.

DESIGNATION: The Notes will NOT be designated by the City as “qualified tax-exempt obligations” pursuant to Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

**AUTHORITY FOR AND
PURPOSE OF ISSUE:**

The Notes are being issued in anticipation of State aid revenue, the receipt of which moneys has been included as estimated revenue in the budget of the City School District for the fiscal year ending June 30, 2020. Proceeds of such Revenue Anticipation Notes will be used to offset the effects of timing differences between cash receipts and disbursements in the 2019-2020 fiscal year.

The Notes are issued pursuant to the Constitution and laws of the State, including Sections 25.00 and 39.00 of the Local Finance Law, and a revenue anticipation note ordinances adopted by the Common Council of the City, on March 30, 2020 to finance cash flow requirements for City School District purposes in anticipation of the receipt of State aid and sales tax revenue to be received during the 2019-2020 fiscal year of the City. Proceeds of such Notes shall be used only for purposes specified in the 2019-2020 budget of the City School District and will not be used to redeem or renew revenue anticipation notes presently outstanding.

Pursuant to Section 25.00 (g) of the Local Finance Law, generally, whenever the amount of the Notes and any additional revenue anticipation notes issued in anticipation of the receipt of 2019-2020 revenue equals the amount of such revenue remaining to be received, the City is required to set aside in a special bank account all of such moneys as received thereafter, and to use the amounts so set aside only for the purpose of paying such Notes. Interest on the Notes will be provided from budget appropriations. (See Statements of Cash Flow, attached hereto).

In the event the aforementioned revenue is not received on schedule, the Notes may be renewed from time to time. However, such Notes may not be renewed beyond June 30, 2022, such date being the close of the second fiscal year succeeding the fiscal year in which such Notes were originally issued. In the event such revenue has not been fully received by the final maturity date of the Notes issued in anticipation thereof, the principal of and interest on the Notes shall be paid from other available City moneys.

The faith and credit of the City shall be pledged to the payment of principal of and interest on these Notes

DISCLOSURE INFORMATION: The City will not deliver an official statement in connection with the sale of the Notes. Information is available from the City's Municipal Advisor (see below) upon request.

RATINGS: The Notes will not be rated.

MUNICIPAL ADVISOR: Capital Markets Advisors, LLC
4211 N. Buffalo Rd., Suite 19
Orchard Park, New York 14127
Contact: Rick Ganci, Executive Vice President
(716) 662-3910
rganci@capmark.org

BOND COUNSEL: Trespasz & Marquardt, LLP
251 W Fayette St,
Syracuse, NY 13202
Contact: Theodore A. Trespasz, Jr., Esq.
(315) 466-4444
ttrespasz@lawtm.com

ISSUER: City of Syracuse
233 East Washington Street
Syracuse, New York 13202
Contact: David DelVecchio, CPA
Commissioner of Finance
(315)448-8304
DDelvecchio@syrgov.net

SYRACUSE CITY SCHOOL DISTRICT
GENERAL FUND
CASH FLOW STATEMENT
FISCAL YEAR ENDING JUNE 30, 2020
(EST. 000'S)

projection as of March 2020
Without RAN

	UNAUDITED ACTUALS July	UNAUDITED ACTUALS August	UNAUDITED ACTUALS September	UNAUDITED ACTUALS October	UNAUDITED ACTUALS November	UNAUDITED ACTUALS December	UNAUDITED ACTUALS January	UNAUDITED ACTUALS February	Projected March	Projected April	Projected May	Projected June	TOTAL
BALANCE (BEG. MONTH)	(a) 42,907	64,700	45,080	86,690	64,019	31,930	32,954	81,894	77,396	54,571	40,636	1,107	42,907
REVENUES:													
Real Property Taxes	(b) 15,117	2,849	1,938	11,420	2,098	1,836	9,834	3,600	560	8,900	2,012	786	60,950
STAR	-	-	-	-	-	-	5,423	-	-	-	-	-	5,423
State Aid	(c) 17,017	7,661	41,735	9,592	11,873	30,283	63,828	28,709	70,912	11,429	-	26,434	319,472
Medicaid	171	166	-	45	87	53	60	41	51	-	-	-	673
Sales Tax	189	-	-	162	-	-	232	-	-	120	-	-	703
Other Receipts	1,666	137	942	680	760	2,239	415	405	897	100	100	100	8,442
Repayment Interfund Advances	(e) 6,401	4,085	5,507	6,120	2,541	12,903	9,071	6,078	5,427	6,300	6,300	6,300	77,032
NOTE PROCEEDS:													
Revenue Anticipation Notes	-	-	39,761	-	-	-	-	-	-	-	-	-	39,761
Tax Anticipation Notes	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL RECEIPTS	40,561	14,897	89,883	28,019	17,358	47,314	88,863	38,833	77,847	26,849	8,412	33,620	512,456
DISBURSEMENTS:													
Operating Expenses:													
Payroll	4,954	5,284	18,818	18,974	19,627	19,011	18,868	19,204	19,853	19,580	19,580	27,380	211,134
A/P	5,420	13,711	18,307	18,794	18,238	16,030	8,862	11,555	8,381	7,920	15,000	9,390	151,608
Health Care / Workers' Compensation	4,420	7,363	5,669	6,466	4,840	6,034	5,989	6,485	6,073	7,800	6,800	7,350	75,289
Net Expenses	14,795	26,358	42,795	44,235	42,705	41,075	33,719	37,244	34,307	35,300	41,380	44,120	438,032
RAN/TAN Repayment and Debt Service:													
Payment Account	(d) -	-	-	-	-	-	-	-	39,616	-	-	-	39,616
Note Interest	-	-	-	-	-	-	-	-	420	-	-	-	420
JSCB Debt Service	(c) -	-	-	-	-	-	-	-	20,312	-	-	-	20,312
Other Debt Service	-	2,182	44	49	418	246	-	223	279	984	61	1,455	5,941
Interfund Advances	(e) 3,973	5,977	5,434	6,408	6,325	4,969	6,204	5,864	5,737	4,500	6,500	10,450	72,340
TOTAL DISBURSEMENTS	18,767	34,518	48,273	50,691	49,447	46,290	39,924	43,330	100,671	40,784	47,941	56,025	576,661
BALANCE (END OF MONTH)	64,700	45,080	86,690	64,019	31,930	32,954	81,894	77,396	54,571	40,636	1,107	(21,298)	(21,298)
NOTE PAYMENT ACCOUNT													
BALANCE (BEG. MONTH)	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Receipts	-	-	-	-	-	-	-	-	-	-	-	-	-
Disbursements	-	-	-	-	-	-	-	-	-	-	-	-	-
BALANCE (END OF MONTH)	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-

Maximum RAN Borrowing 23,664

- (a) Beginning balance is the projected final balance as of June 30, 2019.
- (b) Property Tax projections are based on the 2019-20 Budget NET of STAR and projected receipt trend based on 2018-19 actual payment cycle.
- (c) JSCB debt payments will be collected by the Trustee.
- (d) The Note Payment Account transactions reflect the amounts set aside to pay the principal of Revenue Anticipation Notes at their maturity date. Interest on such notes is recorded as Note Interest on the above schedule.
- (e) Interfund Transactions represent ALL disbursements made by the General Fund on behalf of other Funds of the School District and the repayment thereof.

SYRACUSE CITY SCHOOL DISTRICT
GENERAL FUND
CASH FLOW STATEMENT
FISCAL YEAR ENDING JUNE 30, 2021
(EST. 000'S)

projection as of March 2020
Without RAN

		Projected <u>July</u>	Projected <u>August</u>	<u>TOTAL</u>
BALANCE (BEG. MONTH)	(a)	(21,298)	28,364	(21,298)
REVENUES:				
Real Property Taxes	(b)	15,128	2,851	17,979
STAR		-	-	-
State Aid	(c)	50,837	-	50,837
Medicaid		125	-	125
Sales Tax		125	-	125
Other Receipts		462	137	599
Repayment Interfund Advances	(e)	6,401	4,085	10,486
NOTE PROCEEDS:				
Revenue Anticipation Notes		-	-	-
Tax Anticipation Notes		-	-	-
TOTAL RECEIPTS		73,079	7,073	80,152
DISBURSEMENTS:				
Operating Expenses:				
Payroll		6,454	6,784	13,238
A/P		7,420	11,711	19,131
Health Care / Workers' Compensation		4,420	7,363	11,783
Net Expenses		18,295	25,858	44,153
RAN/TAN Repayment and Debt Service:				
Payment Account	(d)	-	-	-
Note Interest		-	-	-
JSCB Debt Service	(c)	-	-	-
Other Debt Service		-	2,198	2,198
Interfund Advances	(e)	5,123	5,327	10,450
TOTAL DISBURSEMENTS		23,417	33,383	56,801
BALANCE (END OF MONTH)		28,364	2,053	2,053
NOTE PAYMENT ACCOUNT				
BALANCE (BEG. MONTH)		-	-	-
Receipts		-	-	-
Disbursements		-	-	-
BALANCE (END OF MONTH)		-	-	-
Maximum RAN Borrowing		23,664		

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GENERAL FUND
CASH FLOW STATEMENT
FISCAL YEAR ENDING JUNE 30, 2020
(EST. 000'S)

projection as of March 2020
With RAN

		Projected July	Projected August	Projected September	Projected October	Projected November	Projected December	Projected January	Projected February	Projected March	Projected April	Projected May	Projected June	TOTAL
BALANCE (BEG. MONTH)	(a)	42,907	64,700	45,080	86,690	64,019	31,930	32,954	81,894	77,396	54,571	64,300	24,771	42,907
REVENUES:														
Real Property Taxes	(b)	15,117	2,849	1,938	11,420	2,098	1,836	9,834	3,600	560	8,900	2,012	786	60,950
STAR		-	-	-	-	-	-	5,423	-	-	-	-	-	5,423
State Aid	(c)	17,017	7,661	41,735	9,592	11,873	30,283	63,828	28,709	70,912	11,429	-	26,434	319,472
Medicaid		171	166	-	45	87	53	60	41	51	-	-	-	673
Sales Tax		189	-	-	162	-	-	232	-	-	120	-	-	703
Other Receipts		1,666	137	942	680	760	2,239	415	405	897	100	100	100	8,442
Repayment Interfund Advances	(e)	6,401	4,085	5,507	6,120	2,541	12,903	9,071	6,078	5,427	6,300	6,300	6,300	77,032
NOTE PROCEEDS:														
Revenue Anticipation Notes		-	-	39,761	-	-	-	-	-	-	23,664	-	-	63,425
Tax Anticipation Notes		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL RECEIPTS		40,561	14,897	89,883	28,019	17,358	47,314	88,863	38,833	77,847	50,513	8,412	33,620	536,120
DISBURSEMENTS:														
Operating Expenses:														
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RAN/TAN Repayment and Debt Service:														
Payment Account	(d)	-	-	-	-	-	-	-	-	39,616	-	-	-	39,616
Note Interest		-	-	-	-	-	-	-	-	420	-	-	-	420
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TOTAL DISBURSEMENTS		18,767	34,518	48,273	50,691	49,447	46,290	39,924	43,330	100,671	40,784	47,941	56,025	576,661
BALANCE (END OF MONTH)		64,700	45,080	86,690	64,019	31,930	32,954	81,894	77,396	54,571	64,300	24,771	2,366	2,366
NOTE PAYMENT ACCOUNT														
BALANCE (BEG. MONTH)		-	-	-	-	-	-	-	-	-	-	-	-	-
Receipts		-	-	-	-	-	-	-	-	-	-	-	-	-
Disbursements		-	-	-	-	-	-	-	-	-	-	-	-	-
BALANCE (END OF MONTH)		-	-	-	-	-	-	-	-	-	-	-	-	-

(a) Beginning balance is the actual final balance as of June 30, 2019.

(b) Property Tax projections are based on the 2019-20 Budget NET of STAR and projected receipt trend based on 2018-19 actual payment cycle.

(c) JSCB debt payments will be collected by the Trustee.

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GENERAL FUND
CASH FLOW STATEMENT
FISCAL YEAR ENDING JUNE 30, 2021
(EST. 000'S)**

projection as of March 2020
With RAN

		Projected <u>July</u>	Projected <u>August</u>	<u>TOTAL</u>
BALANCE (BEG. MONTH)	(a)	2,366	28,364	2,366
REVENUES:				
Real Property Taxes	(b)	15,128	2,851	17,979
STAR		-	-	-
State Aid	(c)	50,837	-	50,837
Medicaid		125	-	125
Sales Tax		125	-	125
Other Receipts		462	137	599
Repayment Interfund Advances	(e)	6,401	4,085	10,486
NOTE PROCEEDS:				
Revenue Anticipation Notes		-	-	-
Tax Anticipation Notes		-	-	-
TOTAL RECEIPTS		73,079	7,073	80,152
DISBURSEMENTS:				
Operating Expenses:				
Payroll		6,454	6,784	13,238
A/P		7,420	11,711	19,131
Health Care / Workers' Compensation		4,420	7,363	11,783
Net Expenses		18,295	25,858	44,153
RAN/TAN Repayment and Debt Service:				
Payment Account	(d)	23,664	-	23,664
Note Interest		-	-	-
JSCB Debt Service	(c)	-	-	-
Other Debt Service		-	2,198	2,198
Interfund Advances	(e)	5,123	5,327	10,450
TOTAL DISBURSEMENTS		47,081	33,383	80,465
BALANCE (END OF MONTH)		28,364	2,053	2,053
NOTE PAYMENT ACCOUNT				
BALANCE (BEG. MONTH)		-	-	-
Receipts		-	-	-
Disbursements		-	-	-
BALANCE (END OF MONTH)		-	-	-

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