

Capital Markets News

Edition XVIII, Volume X

October 2020

CMA's Roy McMaster Inducted into Soaring Hall of Fame

CMA Vice President Roy McMaster has been selected for induction into the United States Soaring Hall of Fame. Roy has been flying gliders for over 50 years and during that time he set many State and national records including flying an 846-mile triangle to earn a world record in 1986 – without an engine! *(continued on next page)*



Credit Concerns Resulting from COVID-19

In a report published on September 16, 2020 entitled "Coronavirus crisis to spur changes in workplace and consumer behavior", Moody's Investors Service outlined its concerns to its Public Sector clients stating: "The rapid adoption of technology by employers and individuals in reaction to the coronavirus crisis will have a lasting impact on how public finance entities provide services and raise revenue, how employees work, and, potentially, where individuals live and travel. Online service delivery will continue to grow, driving heightened investments in IT as well as cybersecurity." The report went on to note:

 More flexibility to work from home has altered commuter patterns and challenged the mass transit and toll road sectors. New York's Metropolitan Transportation Authority, the largest public transportation system in North America, has reported a steep decline in ridership as many workers work from home, is seeking a \$12 billion Federal bailout. (continued on next page)

MMD GENERAL OBLIGATION INTEREST RATES

	Today - October 1, 2020				1 Month Ago - September 1, 2020				1 Year Ago - October 1, 2019						
Term	Aaa	Aa	Insured	A	Baa	Aaa	Aa	Insured	A	Baa	Aaa	Aa	Insured	A	Baa
1 yr.	0.12%	0.17%	0.16%	0.23%	1.15%	0.15%	0.20%	0.19%	0.26%	1.23%	1.26%	1.29%	1.34%	1.35%	1.64%
5	0.26	0.36	0.44	0.55	1.47	0.27	0.37	0.45	0.56	1.53	1.22	1.31	1.44	1.49	1.79
10	0.87	1.02	1.10	1.21	2.18	0.82	0.97	1.05	1.16	2.18	1.41	1.55	1.67	1.71	2.03
15	1.20	1.40	1.46	1.63	2.63	1.15	1.35	1.41	1.58	2.63	1.62	1.82	1.92	1.99	2.27
20	1.41	1.62	1.67	1.84	2.84	1.36	1.57	1.62	1.79	2.84	1.82	2.02	2.12	2.19	2.47

RECENT CMA CLIENT SALE RESULTS

	Issue	Par	Sale			
<u>Issuer</u>	<u>Type</u>	<u>Amount</u>	<u>Date</u>	<u>Term</u>	<u>Rate</u>	<u>Purchaser</u>
Massapequa UFSD	TAN	\$ 11,400,000	29-Sep	9 mos.	0.31%	TD Securities (USA) LLC
Cortlandt Town	Ref. Bonds	\$ 2,215,000	24-Sep	10 yrs.	0.59%	Fidelity Capital Markets
Syracuse City	RAN	\$ 85,967,000	22-Sep	10 mos.	0.38%	Morgan Stanley & Co., LLC
Long Beach City SD	Ref. Bonds (Taxable)	\$ 16,000,000	17-Sep	8 yrs.	0.77%	BNY Mellon Capital Markets, LLC
North Hempstead Town	BAN	\$ 15,085,992	15-Sep	12 mos.	0.26%	TD Securities (USA) LLC
Briarcliff Manor Vil.	Ref. Bonds	\$ 3,220,000	10-Sep	8 yrs.	0.44%	SWBC Investment Services LLC
Watertown City	Ref. Bonds	\$ 1,855,000	9-Sep	6 yrs.	0.35%	BNY Mellon Capital Markets, LLC
Pelham Vil.	BAN	\$ 3,005,710	2-Sep	12 mos.	0.40%	Jefferies LLC

Roy McMaster (continued)

Another notable moment in Roy's illustrious soaring career occurred in 1968 when he stood in for actor Steve McQueen in a soaring scene for the "*The Thomas Crown Affair*".

A banquet and induction ceremony, originally scheduled for May 2020, was rescheduled to October 10th due to the COVID-19 shutdown.

Please join us in congratulating Roy on this great honor.

Questions? Comments?

- Richard Tortora, (516) 487-9815
- Rick Ganci, (716) 662-3910
- Margaret Guarino, (917) 796-8693
- Rick McCarthy, (917) 439-3078
- Janet Morley, (845) 227-8678
- Anthony Nash, (516) 487-9817
- Alex Kerr, (516) 274-4501
- Diana Castañeda, (516) 274-4504

Credit Concerns (continued)

- A full recovery in leisure travel is unlikely until 2023 with travel by car rebounding the quickest and airline and cruise travel taking longer to recover. Newsweek reported in August that global airline travel is down 84% from the same time one year ago. The Centers for Disease Control (CDC) has extended its No Sail Order for cruise ships operating out of U.S. ports through Oct. 31.
- Cyberattacks are expected to grow as more companies turn to online service delivery as workers work from home. Microsoft reported a 35% rise in the first half of 2020 compared to the previous six months.

A full copy of Moody's report can be obtained from Moody's or CMA.

NYS Comptroller Update on Sales Tax Collections

Earlier this month, the NYS Comptroller published its 2020 Update to its publication on local government sales taxes in New York State. The State imposes a "general sales tax" at a single rate on most goods and some services delivered in the State. All counties in New York, and some cities, impose their own local sales tax in addition to the State tax. Local sales tax revenue is a major part of local government finances, amounting to \$16.9 billion in 2019 or 9.7% of the total revenue for local governments in 2019. In addition to counties and cities, many towns, villages, and some school districts depend on revenue from local sales taxes. County governments are most dependent on sales tax revenues with this stream representing nearly 29% percent of all county revenues, excluding sales tax collections shared with other local governments. Sales tax accounts for 9% of town revenues and 6% of village total revenues. This reliance on sales tax revenue gives rise to grave concerns by many local governments as the economic shutdown resulting from the COVID-19 pandemic has significantly reduced sales tax receipts across NYS and the nation. In July, Comptroller DiNapoli reported that local sales tax collections dropped 27.1% in the April-June quarter, down \$1.2 billion from collections in the same quarter of 2019.

Local sales tax rates in NYS range from 3% to 4.75% and are added to the State's 4% sales tax. The average combined State and local sales tax rate is 8.45%, which is the seventh highest in the nation. All 57 counties outside of New York City, the City itself, and 17 other cities independently of their counties impose the local sales tax. 46 of the State's 62 counties share a portion of their sales tax revenue with cities that do not impose sales taxes and other local governments within their borders, amounting to almost 23% of all county sales tax revenue collected. The amount shared is established by agreements reached among counties and their local jurisdictions.

A copy of the Comptroller's report can be found on its website under local government publications.